



A Superior Solution For The Employee That Meets A Critical Employer Need In A New, High-Growth Benefit Category

The Best Solution

GotZoom was created to fill a critical void. Student loan debt is our country' second largest debt class behind mortgages

- 70 federal student loan repayment and forgiveness programs create exceptional options to reduce student debt
- GotZoom finds the best program options to suit the employee, confirms eligibility and facilitates all the administration

The Facts

Employers need a better solution to address the explosion of student loan debt and the impact on their workforce.

 High-value employees are the most affected: 45% of borrowers attended graduate school which cost more

> GotZoom Average Annual Student Loan Payment Reduction





GotZoom Average Monthly Student Loan Payment Reduction



What's GotZoom?

- The best student loan benefit available
- Seven year performance record



Why We're Better?

Large student debt reduction achieved with federal repayment or forgiveness programs:

- Provides employee immediate relief
- Costs employer significantly less



Consultant Benefits

- Exceptional economics
- An unmatched prospecting tool and good news message
- OEP does not constrain GotZoom sell-in



Employer Benefits

- Retention: equates to a 5% 20% raise
- Recruitment: 83% of millennials seek a student loan benefit
- Value: 3-year ROI 140%



Employee Benefit

- Average student debt reduction of 65%
- Upfront visibility of savings



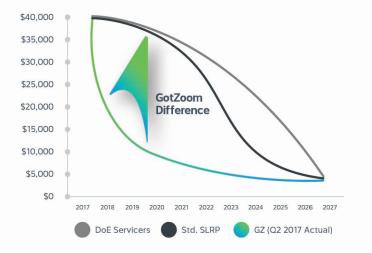
Peace Of Mind

- Performance guarantee:
- >25% debt reduction = 100% refund
- >40% debt reduction = contract release



The Most Effective Recruiting and Retention Benefit Available

GotZoom Effect: Student Debt Reduction



A Better Model

Better Results:

GotZoom delivers more. In 2017, the savings realized by our clients increased again to 65% average debt reduction.

Multiple Benefits:

Reducing the employee's payment is important but many GotZoom clients benefit from a shorter loan term and/or reduced total debt level.

Employer Cost:GotZoom Vs. Competition



Testimonial

"I am very happy with the service level and results you have provided. **GotZoom has** been able to save me 50% on my monthly student loan repayment. I am excited about the savings and the shortened repayment period."

Narobi Melendez
Director of Client Success, LittleBird HR

