# THE BEST OPPORTUNITY FOR THE BENEFITS CONSULTANT IN OVER A DECADE 

GotZoom, Inc.
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## A Superior Solution For The Employee That Meets A Critical Employer Need In A New, High-Growth Benefit Category

## The Best Solution

GotZoom was created to fill a critical void. Student loan debt is our country' second largest debt class behind mortgages

- 70 federal student loan repayment and forgiveness programs create exceptional options to reduce student debt
- GotZoom finds the best program options to suit the employee, confirms eligibility and facilitates all the administration


## The Facts

Employers need a better solution to address the explosion of student loan debt and the impact on their workforce.

- High-value employees are the most affected: $45 \%$ of borrowers attended graduate school which cost more

GotZoom Average
Annual Student
Loan Payment Reduction

$\$ 468$

GotZoom Average
Monthly Student
Loan Payment
Reduction

What's GotZoom?

Why We're Better?

Consultant Benefits


- The best student loan benefit available
- Seven year performance record

Large student debt reduction achieved with federal repayment or forgiveness programs:

- Provides employee immediate relief
- Costs employer significantly less
- Exceptional economics
- An unmatched prospecting tool and good news message
- OEP does not constrain GotZoom sell-in
- Retention: equates to a $5 \%-20 \%$ raise
- Recruitment: $83 \%$ of millennials seek a student loan benefit
- Value: 3-year ROI 140\%
- Average student debt reduction of $65 \%$
- Upfront visibility of savings
- Performance guarantee:
- $>25 \%$ debt reduction $=100 \%$ refund
- $>40 \%$ debt reduction $=$ contract release


## The Most Effective Recruiting and Retention Benefilt Available

## GotZoom Effect: <br> Student Debt Reduction



## Testimonial

"I am very happy with the service level and results you have provided. GotZoom has been able to save me $50 \%$ on my monthly student loan repayment. I am excited about the savings and the shortened repayment period."

Narobi Melendez
Director of Client Success, LittleBird HR


